

Position Opportunity

Executive
Director

St. Louis Area Diaper Bank

Diaper need is one of the most overlooked forms of poverty in America, and St. Louis Area Diaper Bank closes that gap for families across the region. Through a network of partner agencies spanning seven counties in the greater St. Louis area, the organization distributes diapers and period supplies to families who need them most, reaching 80,000 families per year.

Behind that impressive impact is a small, mighty, and deeply committed staff team, supported by one of the strongest volunteer bases in the St. Louis nonprofit community. The organization has also become a respected voice for policy change, helping successfully lobby to remove Missouri's sales tax on diapers and period products and founding a coalition that has expanded diaper access across the state.

The St. Louis Area Diaper Bank enters this search with real momentum, clear priorities, and ambitious growth goals: 5 million diapers and 1.5 million period supplies distributed each year. Reaching these goals will take a leader who can build on a strong foundation of trust and passion and use it to launch the organization's next era.

1/2

of families in
St. Louis can't afford
enough diapers



74 partnerships
in the St. Louis region



3,317,622
diapers distributed
in 2025



The Opportunity

This is a builder's role for a leader who wants to make a visible, measurable difference in the lives of local families. The incoming Executive Director will inherit a stable, well-run organization with strong programs, a loyal donor and volunteer community, and staff ready to rally behind bold new vision. From there, the runway is wide open: diversifying and modernizing fundraising, expanding the organization's space and infrastructure to support continued growth, and exploring new programming that meets emerging needs in the community.



884,080
period supplies
distributed in 2025



Who We Need

As Executive Director, you will set the vision, energy, and pace for the organization, driving results in a fast-paced environment. You will be:

- A confident, hands-on leader, comfortable on the warehouse floor and in the boardroom, who turns strategy into action across programs, fundraising, and operations while overseeing the organization's financial health, systems, and logistics.
- A communicator and fundraiser, persuasive and poised, energized by building relationships and comfortable asking for support to grow the revenue base.
- A transparent, people-first leader, who builds trust with staff, empowers a talented team, and creates a culture of collaboration and shared purpose.
- A visible community advocate, representing the organization across the region and state, and an adaptable partner to an engaged Board of Directors as the organization enters its next stage of growth.

Prior Executive Director or nonprofit experience is welcomed but not required. St. Louis Area Diaper Bank is looking first for a leader with the drive, communication skills, and heart to grow something that matters.



Compensation

This position offers a starting salary range of \$115,000 to \$130,000.



To Apply

EMD Consulting Group is facilitating this search on behalf of St. Louis Area Diaper Bank. Interested candidates should submit a resume and letter of interest to search@emdconsulting.com. Materials will be accepted through August 17, 2026. Early applications are strongly encouraged.

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